



canoe

procurement group of canada

What is Canoe?

The Canoe Procurement Group of Canada is one of the largest cooperative purchasing organizations in the country. Canoe is wholly owned and operated by its membership through a not-for-profit municipal association. The group represents over 5,000 municipal, non-profit, and public sector organizations from coast to coast to coast. All Canoe programs are available for use on a voluntary basis.

How can I become a member?

Canoe membership is available to organizations in the MASH (municipalities, academic institutions, school boards, and hospitals), not-for-profit, and public sectors. If you're interested in having your organization join, you can visit canoeprocurement.ca to fill out a membership form or contact a Canoe client relations manager.

What do I need to do once I join?

In order to make sure your organization is compliant with governing legislation, you should:

- ◆ Review and update your organization's procurement policy to enable participation in group programs (if applicable).
- ◆ Post an annual notice of intention of membership to your designated tendering website and link to the appropriate municipal association.

How do I make a purchase?

Contact the Canoe approved suppliers of your choice (see canoeprocurement.ca for a full list of approved suppliers).

- ◆ Let them know you want to use the Canoe program.
- ◆ Confirm your purchase, including your Canoe member number on all correspondence.

Need help? Contact a Canoe client relations manager for assistance at any stage of the process!



Compliant

Open RFP process satisfying the CFTA and other trade legislation, including debriefs and protest mechanisms.



Cooperative

Collaboration between municipal associations across Canada representing over 5,000 member organizations.



Credible

Not-for-profit organization facilitating public sector procurement since 1936.



Do I need to post an RFP or go to tender?

Canoe performs the RFP process in advance on behalf of the entire membership in accordance with the CFTA and other Canadian trade legislation, meaning you don't need to post the RFP again.

The Canoe RFP process includes open competition and comprehensive evaluation. This process results in best-value awards for the entire membership.

Canoe saves you time and money by simplifying the traditional process to a more streamlined cooperative purchasing model.

Traditional vs Cooperative

